



Join Us In Building the Future.....

Trillium Mutual Insurance is an organization powered by great people who want to make a difference every day! We are seen as an industry leader in delivering excellent customer service and insurance solutions. What sets us apart from other organizations? Our corporate culture is professional and respectful, yet friendly. We offer a work environment that champions innovation and creativity, energy and passion. We are committed to providing a rewards package that includes competitive compensation, work/life balance, flexible work schedules, professional development opportunities and the chance to make a difference working for an insurance industry leader.

Here is your chance to join an organization that is evolving and poised to change the face of insurance solutions. Currently, we are looking for a **Permanent Full-Time Agri-Business Underwriter**.

Position Overview:

Reporting to the Team Leader of Agri-Business & Commercial Lines Underwriting, we are currently seeking a highly motivated, service oriented professional to fill an Agri-Business Underwriter position. As a vital member of the Underwriting Team, this position will be responsible for working with our broker partners to provide insurance solutions that will meet the evolving needs of our Agri-Business consumers.

Responsibilities:

- Consistent demonstration of superior customer service
- Quote, underwrite and issue new business, renewals, endorsements and cancellations for all aspects of farm property and farm auto
- Identify opportunities to up sell products, coverage and limits
- Review risk inspections, create risk management recommendation
- Build strong relations with Brokers
- Consistently demonstrate strong communication, decision making and negotiation skills
- Share knowledge and mentor team members as required
- Participate in Industry and Ag related PR events, including trade shows
- Keep current on industry and market trends as they pertain to agri-business
- Collaborate and work in alignment with Business Development team members



First and foremost, the successful candidates will demonstrate a natural desire to provide exceptional customer service through his/her energy, enthusiasm and initiative and has a passion for agriculture. In addition, we are looking for the **following qualifications:**

Qualifications:

- Graduate from a recognized diploma program in Insurance or a strong equivalent combination of experience, education and training
- Knowledge and understanding of agriculture
- CIP designation or actively pursuing
- 3 to 5 years' experience in agri-business or commercial insurance
- Detail oriented and well organized professional, with strong analytical decision making and negotiation skills
- Innovative thinking skills
- Ability to multi-task in a fast-paced environment and deal with deadline pressures
- Strong oral and written communication skills and excellent interpersonal skills
- Ability to work well independently with minimal supervision, or as part of a team
- Superior customer service skills

If you are a high performer who delivers more than what is expected, provides excellent service by understanding customer needs, enthusiastically supports change, shares your expertise, takes responsibility for your own development and who actively seeks new challenges, then we want to hear from you!

We invite interested applicants to submit their resume to hr@trilliummutual.com by **December 1, 2017**. Applicants are thanked for their interest in this position, however, only applicants selected for interview will be contacted. TMI is committed to providing accommodations and to achieving a barrier-free workplace for individuals with disabilities. Should you require an accommodation in order to participate in our recruitment process, we will support you by taking into account your individual accessibility needs.