



**NEW BUSINESS UPLOAD AGREEMENT ANNOUNCED  
BY TRILLIUM MUTUAL INSURANCE COMPANY AND CUSTOM SOFTWARE SOLUTIONS**

**February 17, 2016, Listowel, ON and Virden, MB** – Custom Software Solutions Inc. (CSSI) and Trillium Mutual Insurance Company (Trillium) are pleased to announce they have entered into a connectivity agreement for New Business Upload from CSSI's The Broker's Workstation (TBW) and also its standalone rating and underwriting tool, Intelliquote (IQ).

The project connects CSSI's TBW and IQ with Trillium's new business upload web service using CSIO XML 4.3. The integration, which is now available, allows Trillium brokers to upload both Personal Lines Automobile and Property policies as well as new Farm policies. This will allow for improved efficiencies company-wide and the ability for Trillium to optimize their partnerships with their independent insurance brokers.

"Custom Software is pleased to be adding New Business Upload with Trillium to its growing list of Insurance Company Integrations. Many of our broker clients have been requesting this integration and we are extremely excited to be able to deliver it," stated Scott Andrew, CEO of Custom Software Solutions.

"Trillium Mutual is proud to announce the completion of this project with CSSI in order to assist our brokers with their workload efficiencies. This integration will allow CSSI broker partners to write personal and farm insurance in a complete, easy-to-understand manner seamlessly from their broker management system," stated Tracy MacDonald, VP of Corporate Services at Trillium Mutual Insurance.

**About Custom Software Solutions**

Custom Software Solutions Inc. (CSSI) was founded in 1991 and is a leader in the development and delivery of information technology and business process automation systems for Insurance Brokers and Companies in Canada. Our proven Broker products, The Broker's Workstation, IntelliQuote, The Underwriter's Workstation and I-Biz, and Insurance Company Products, I-Company, I-Broker, and I-Biz, are today providing significant efficiency gains leading to increased productivity and decreased operating expenses for both Broker and Company users. CSSI boasts a team of highly experienced programmers, insurance industry professionals, and certified computer technologists. CSSI services its growing clientele of Brokers and Insurance Companies from its offices in Virden, MB. For more information, visit our website at [www.cssionline.com](http://www.cssionline.com).

**About Trillium Mutual Insurance Company**

With over 135 years of experience in the agricultural insurance industry, Trillium Mutual Insurance is a progressive company that provides professional solutions and relationships built on trust. Trillium's vision is "To be the leading mutual insurer protecting and enhancing farm and community lifestyles." Trillium prides itself on having dedicated specialists who are knowledgeable, client-focused and who understand the farm business intimately.

**For more information, please contact:**

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